



2501 CONSTANT COMMENT PLACE LOUISVILLE, KY 40299 1.866.NGLANTZ (645.2689) nglantz.com

April 14, 2017

Re: Polycarbonate Price Increase

To Our Valued Customers:

The purpose of this letter is to announce a change in price of our polycarbonate substrates due to an unprecedented escalation in resin and material costs as well as supply constraints.

- Effective for all orders scheduled to ship on or after April 14, 2017, a price increase of 4%.

Our value promise to our customers is to provide our customers innovative solutions and highest quality products when you need them at a competitive total cost. We are actively working with our strategic supplier partners to manage costs while and increase our inventory levels to ensure we have no disruptions in our supply chain.

Glantz will continue to proactively work with our suppliers to monitor raw material costs and our inventory management teams will work closely with our suppliers to ensure that we maintain product availability throughout our network of 24 locations across the U.S. to serve our customers.

Sincerely Yours,

Mark C. Christie
Vice President
Sales, Marketing and Strategic Sourcing
N. Glantz & Son

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